

Equity in contracting annual report

November 2, 2017



Equity in contracting matters

Supports sustainable economic growth

Expands economic opportunities to
historically underserved business
communities

Builds COBID-certified firm capacity to
compete for public contracts

Progress in procurement

Engagement and outreach

Workshops and training

Equity in Contracting administrative rules



Engagement and Outreach

Metro staff attends:

- trade shows and expositions
- regular business organization meetings

Metro hosts annual open house



Workshops and training

Businesses improve their ability to prepare responsive and competitive bids and proposals

- Workshops: 4
- FY 2016-17 awards: \$1.1 million



Administrative rules update

Building COBID Capacity

- Diversity scoring requirement
- COBID Marketplace
 - Personal services direct contract award up to \$50,000
 - Construction between \$5,000 and \$50,000 available to COBID firms only

Administrative rules update

Subcontractor Equity Program

- Prime contractor solicitation requirements
- Prime contractor follow-up requirements to offer real opportunities
- Prime contractor assists subcontractors

Equity strategy discussion for larger procurements

By the numbers

COBID Contracts Awarded:

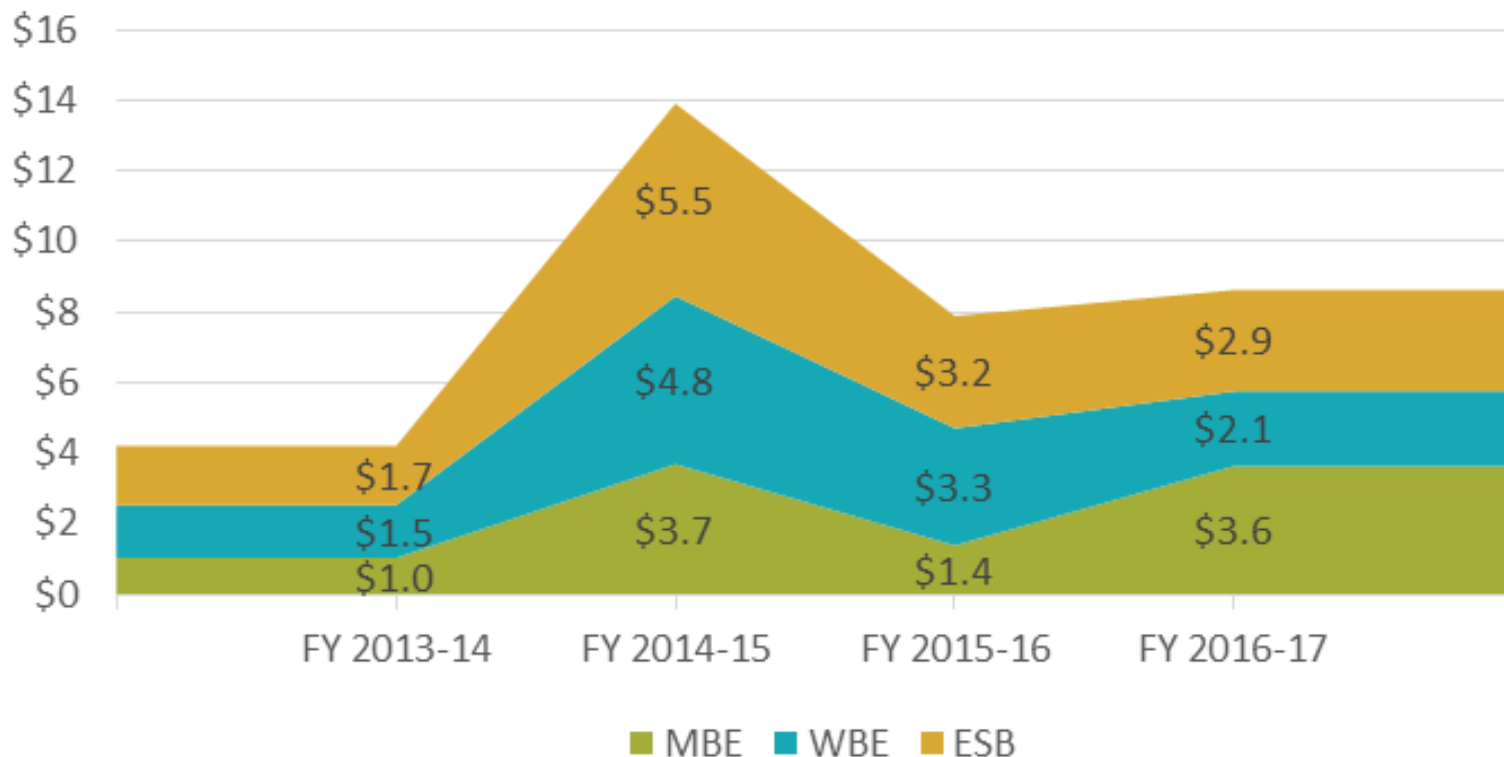
\$ 8,628,717 representing 15.5%

COBID Spending:

\$ 7,007,355 representing 13%

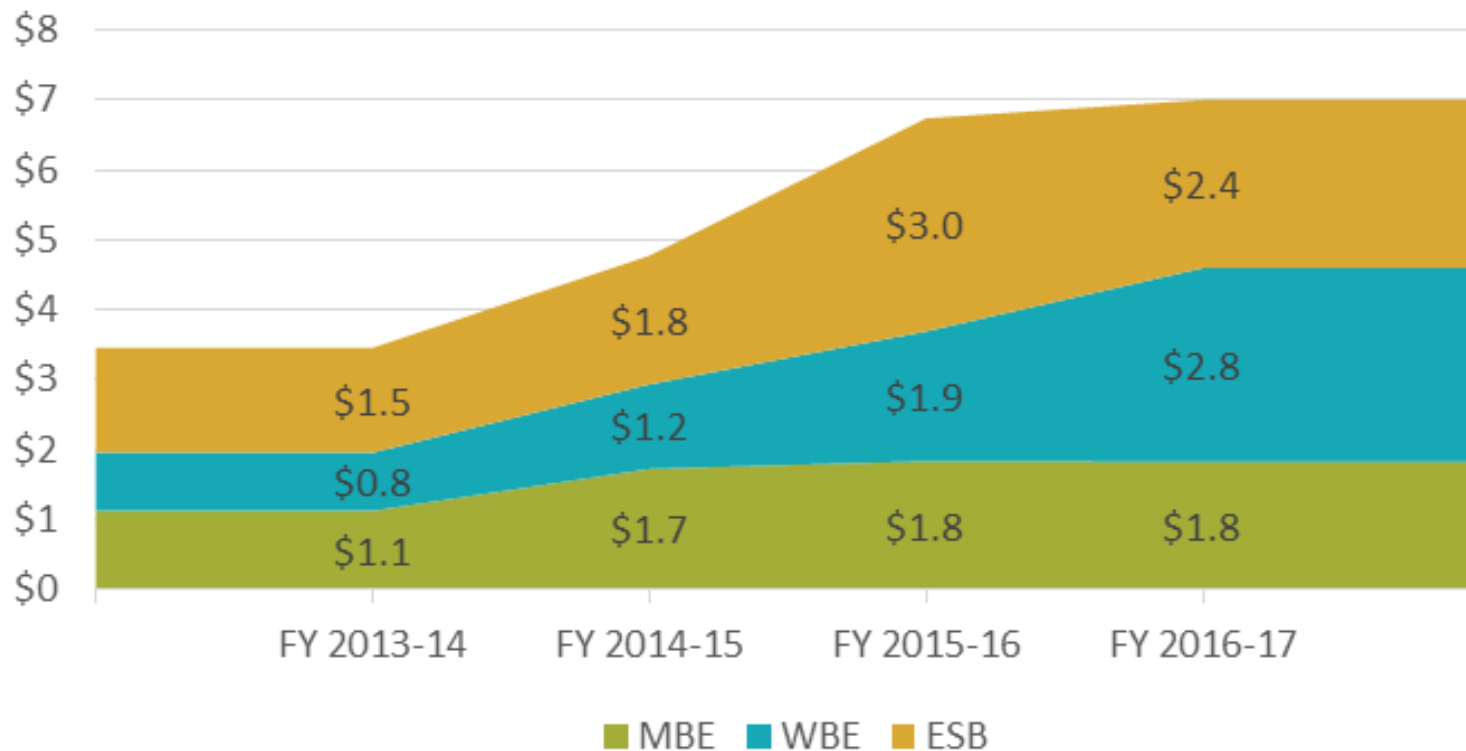
Contract dollars awarded

Metro contract award to COBID-certified firms
(in millions of dollars)



Contract dollars spent

Metro spend with COBID-certified firms
(in millions of dollars)



What's next?

New approach to workshops and training

Improving equity strategy meeting

Unconscious bias training

Identifying further barriers

Save the date!

Small business open house 2018:

Wednesday, February 21, 3-6pm

Oregon Convention Center



oregonmetro.gov

